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| **Номе р** | **Наіменування товару** | **Вага** | **Категорія** | **Вхідна ціна, Корона Захід з**  **ПДВ** | **Вхідна ціна,**  **Корона Захід**  **$**  **з ПДВ**  **( по прайсу постачальник а)** | **Собівартість Корона Захід, без**  **ПДВ**  **(для мита)** | | **Логістика, Україна-> Словакія** | **Ціна Реалізації на Corona West (митна**  **вартість)** | | **ПДВ**  **Європа** | **Мито Європа** | **Сертифікац ія + Догляд машини** | **Логістика, Словакія-> Kлієнт** | **Адмін. витрати** | **Склад витрати** | **Собівартість Corona West з ПДВ** | | **Націнка Corona West-> Клієнти** | **Фінансові умови вартість грошей** | |
|  | ***Дані*** |  |  | ***зі знижкою 15%*** | | | | ***2.30%*** | ***€*** | ***0.02*** | ***20%*** |  | ***0.40%*** | ***0.5%*** | ***0.6%*** | ***0.3%*** |  | | 20.0% | відстр. | 26% |
| 1 |  | 0.35 л | *Олія* | 84.50 ₴ | $ 3.38 | € | 2.51 | 2.30% | € | 2.58 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **3.15** | 20.0% | 4 неділі | 2.00% |
| 2 | 0.5 л | *Олія* | 114.75 ₴ | $ 4.59 | € | 3.40 | 2.30% | € | 3.50 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **4.26** | 20.0% | 4 неділі | 2.00% |
| 3 |  | 0.35 л | *Олія* | 57.25 ₴ | $ 2.29 | € | 1.70 | 2.30% | € | 1.76 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **2.14** | 20.0% | 4 неділі | 2.00% |
| 4 | 0.5 л | *Олія* | 77.75 ₴ | $ 3.11 | € | 2.31 | 2.30% | € | 2.38 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **2.90** | 20.0% | 4 неділі | 2.00% |
| 5 |  | 0.35 л | *Олія* | 101.75 ₴ | $ 4.07 | € | 3.02 | 2.30% | € | 3.11 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **3.78** | 20.0% | 4 неділі | 2.00% |
| 6 | 0.5 л | *Олія* | 137.50 ₴ | $ 5.50 | € | 4.08 | 2.30% | € | 4.19 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **5.11** | 20.0% | 4 неділі | 2.00% |
| 7 | Олія кунжутна / Sesame oil | 0.35 л | *Олія* | 107.75 ₴ | $ 4.31 | € | 3.20 | 2.30% | € | 3.29 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **4.01** | 20.0% | 4 неділі | 2.00% |
| 8 | 0.5 л | *Олія* | 146.00 ₴ | $ 5.84 | € | 4.33 | 2.30% | € | 4.45 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **5.42** | 20.0% | 4 неділі | 2.00% |
| 9 |  | 0.35 л | *Олія* | 79.00 ₴ | $ 3.16 | € | 2.34 | 2.30% | € | 2.42 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **2.94** | 20.0% | 4 неділі | 2.00% |
| 10 | 0.5 л | *Олія* | 107.00 ₴ | $ 4.28 | € | 3.17 | 2.30% | € | 3.27 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **3.98** | 20.0% | 4 неділі | 2.00% |
| 11 |  | 0.35 л | *Олія* | 128.50 ₴ | $ 5.14 | € | 3.81 | 2.30% | € | 3.92 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **4.77** | 20.0% | 4 неділі | 2.00% |
| 12 | 0.5 л | *Олія* | 174.00 ₴ | $ 6.96 | € | 5.16 | 2.30% | € | 5.30 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **6.45** | 20.0% | 4 неділі | 2.00% |
| 13 |  | 0.35 л | *Олія* | 79.00 ₴ | $ 3.16 | € | 2.34 | 2.30% | € | 2.42 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **2.94** | 20.0% | 4 неділі | 2.00% |
| 14 | 0.5 л | *Олія* | 107.00 ₴ | $ 4.28 | € | 3.17 | 2.30% | € | 3.27 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **3.98** | 20.0% | 4 неділі | 2.00% |
| 15 |  | 0.35 л | *Олія* | 91.00 ₴ | $ 3.64 | € | 2.70 | 2.30% | € | 2.78 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **3.39** | 20.0% | 4 неділі | 2.00% |
| 16 | 0.5 л | *Олія* | 123.25 ₴ | $ 4.93 | € | 3.66 | 2.30% | € | 3.76 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **4.58** | 20.0% | 4 неділі | 2.00% |
| 17 | Олія конопляна / Cannabis oil | 0.35 л | *Олія* | 107.75 ₴ | $ 4.31 | € | 3.20 | 2.30% | € | 3.29 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **4.01** | 20.0% | 4 неділі | 2.00% |
| 18 | 0.5 л | *Олія* | 146.00 ₴ | $ 5.84 | € | 4.33 | 2.30% | € | 4.45 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **5.42** | 20.0% | 4 неділі | 2.00% |
| 19 |  | 0.35 л | *Олія* | 84.50 ₴ | $ 3.38 | € | 2.51 | 2.30% | € | 2.58 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **3.15** | 20.0% | 4 неділі | 2.00% |
| 20 | 0.5 л | *Олія* | 114.75 ₴ | $ 4.59 | € | 3.40 | 2.30% | € | 3.50 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **4.26** | 20.0% | 4 неділі | 2.00% |
| 21 |  | 0.35 л | *Олія* | 379.25 ₴ | $ 15.17 | € | 11.25 | 2.30% | € | 11.53 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **14.04** | 20.0% | 4 неділі | 2.00% |
| 22 | 0.5 л | *Олія* | 513.25 ₴ | $ 20.53 | € | 15.22 | 2.30% | € | 15.59 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **18.99** | 20.0% | 4 неділі | 2.00% |
| 23 |  | 0.35 л | *Олія* | 119.75 ₴ | $ 4.79 | € | 3.55 | 2.30% | € | 3.65 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **4.45** | 20.0% | 4 неділі | 2.00% |
| 24 | 0.5 л | *Олія* | 162.25 ₴ | $ 6.49 | € | 4.81 | 2.30% | € | 4.94 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **6.02** | 20.0% | 4 неділі | 2.00% |
| 25 | Олія часникова / Garlic oil | 0.35 л | *Олія* | 35.00 ₴ | $ 1.40 | € | 1.04 | 2.30% | € | 1.08 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **1.32** | 20.0% | 4 неділі | 2.00% |
| 26 | 0.5 л | *Олія* | 47.25 ₴ | $ 1.89 | € | 1.40 | 2.30% | € | 1.45 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **1.77** | 20.0% | 4 неділі | 2.00% |
| 27 |  | 0.35 л | *Олія* | 27.50 ₴ | $ 1.10 | € | 0.82 | 2.30% | € | 0.85 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **1.04** | 20.0% | 4 неділі | 2.00% |
| 28 | 0.5 л | *Олія* | 37.50 ₴ | $ 1.50 | € | 1.11 | 2.30% | € | 1.16 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **1.41** | 20.0% | 4 неділі | 2.00% |
| 29 |  | 0.35 л | *Олія* | 29.50 ₴ | $ 1.18 | € | 0.87 | 2.30% | € | 0.91 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **1.11** | 20.0% | 4 неділі | 2.00% |
| 30 | 0.5 л | *Олія* | 39.75 ₴ | $ 1.59 | € | 1.18 | 2.30% | € | 1.23 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **1.49** | 20.0% | 4 неділі | 2.00% |
| 31 |  | 0.35 л | *Олія* | 26.75 ₴ | $ 1.07 | € | 0.79 | 2.30% | € | 0.83 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **1.01** | 20.0% | 4 неділі | 2.00% |
| 32 | 0.5 л | *Олія* | 36.25 ₴ | $ 1.45 | € | 1.08 | 2.30% | € | 1.12 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **1.36** | 20.0% | 4 неділі | 2.00% |
| 33 |  | 0.35 л | *Олія* | 44.25 ₴ | $ 1.77 | € | 1.31 | 2.30% | € | 1.36 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **1.66** | 20.0% | 4 неділі | 2.00% |
| 34 | 0.5 л | *Олія* | 60.00 ₴ | $ 2.40 | € | 1.78 | 2.30% | € | 1.84 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **2.24** | 20.0% | 4 неділі | 2.00% |
| 35 | Олія гірчична / Oil mustard | 0.35 л | *Олія* | 57.00 ₴ | $ 2.28 | € | 1.69 | 2.30% | € | 1.75 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **2.13** | 20.0% | 4 неділі | 2.00% |
| 36 | 0.5 л | *Олія* | 77.50 ₴ | $ 3.10 | € | 2.30 | 2.30% | € | 2.37 | 20% | 0.0% | 0.40% | 0.5% | 0.6% | 0.3% | **€** | **2.89** | 20.0% | 4 неділі | 2.00% |

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|  | | | | **курс € / ₴** | **28.1** |  |  | Курс прайса ві | д постачальника | **25.0** |  |  |  |  |  | | | |
| **курс $ / ₴** | **25.2** |  |  |  |  |  |  |  |  |  |
| **курс € / $** | **1.1** |  |  |  |  |  |  |  |  |  |
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| **Ціна Реалізації**  **Corona West-**  **> Клієнти з ПДВ** | |
|  | |
| € | 3.83 |
| € | 5.19 |
| € | 2.60 |
| € | 3.52 |
| € | 4.60 |
| € | 6.21 |
| € | 4.87 |
| € | 6.59 |
| € | 3.58 |
| € | 4.84 |
| € | 5.81 |
| € | 7.85 |
| € | 3.58 |
| € | 4.84 |
| € | 4.12 |
| € | 5.57 |
| € | 4.87 |
| € | 6.59 |
| € | 3.83 |
| € | 5.19 |
| € | 17.08 |
| € | 23.10 |
| € | 5.41 |
| € | 7.32 |
| € | 1.60 |
| € | 2.15 |
| € | 1.27 |
| € | 1.72 |
| € | 1.36 |
| € | 1.82 |
| € | 1.23 |
| € | 1.66 |
| € | 2.02 |
| € | 2.73 |
| € | 2.59 |
| € | 3.51 |

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| **Приклад розрахунка на 1 фурі** |  | **0.35 л** |  | **0.5 л** |  | |
| Кількість палет, кіл |  | **16.5** |  | **16.5** |  | **33** |
| Всього пляшок на палеті, кіл |  | **1140** |  | **800** |  |  |
| Кількість, шт фура |  | 18 810 |  | 13 200 |  |  |
| Вхідна ціна, ¾Корона Захід з ПДВ |  | 1 713 800 ₴ |  | 1 629 283 ₴ |  | 3 343 083 ₴ |
| Собівартість Корона Захід, без ПДВ¾(для мита) | € | 50 824.44 | € | 48 318.01 | € | 99 142 **ВАРТІСТЬ ФУРИ** |
| Ціна Реалізації на Corona West ¾(митна вартість), без ПДВ | € | 52 369.60 | € | 49 693.33 | € | 102 063 |
| Націнка Корона Захід ->Corona West | € | 1 545.16 | € | 1 375.31 |  | **3.0%** націнка для мита |
|  |  |  |  |  | **витрати Є** | |
| Логістика, ¾Україна-> Словакія |  | 2.3% |  | 2.3% | **€** | **2 280** |
| ПДВ¾Європа |  | 20% |  | 20% | **€** | **20 413** |
| МитоЄ¾вропа |  | 0.0% |  | 0.0% | **€** | **-** |
| Сертифікація + Догляд машини |  | 0.40% |  | 0.40% | **€** | **408** |
| Логістика,¾Словакія-> Kлієнт |  | 0.5% |  | 0.5% | **€** | **510** |
| Адмін. витрати |  | 0.6% |  | 0.6% | **€** | **612** |
| Склад витрати |  | 0.3% |  | 0.3% | **€** | **306** |
| Собівартість Corona West з ПДВ | € | 63 786.17 | € | 60 526.47 |  |  |
| Націнка¾Corona West-> Клієнти |  | 20.0% |  | 20.0% |  |  |
| Фінансові умови¾вартість грошей |  | 2.00% |  | 2.00% | **€** | **2 041** |
| Ціна Реалізації ¾Corona West-> Клієнти¾з ПДВ | € | 77 590.80 | € | 73 625.63 |  |  |

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| **Розрахунок рентабельності експортних операцій** | | | |
| Продажи Собівартість Рентабельність  Витрати  Прибуток | €  €  €  €  € | 126 014  99 142  26 871  6 159  20 713 | **21%**  **5%**  **16%** |