Skills of business communication and negotiations with partners;

The skill of developing a common language with clients;

Experience in public speaking and presenting products;

Experience of dispute settlement, attentiveness and stress tolerance;

Successful sales experience in a multitasking operation mode.

**November 2016 – March 2019**, Company representative for work with VIP clients (Thailand)

**Travel**, a leading luxury-class tourist operator in Thailand

* Deployment of the company’s activity in a new region (the city of Hua Hin and environs) from the ground up;
* Finding local partners, discussions on terms of cooperation, and signing contracts;
* Direct sales of the company’s tourism products to VIP clients, including businessmen from the Forbes list, politicians and diplomats;
* Receiving and processing of suggestions and requests from clients.

**June 2014 – November 2018**, Official company representative (Cyprus)

**Travel**, a major inbound tourist operator on the island of Cyprus

* Conducting of daily presentations of the company’s products for various audiences (up to 60 persons);
* Direct sales of the company’s products: sustained high levels of performance in various regions of Cyprus, with various client budgets;
* Creating conditions that help minimize difficulties in order for clients to have a comfortable rest;
* Ongoing communication with the company’s advertisers, working out order details;
* Monitoring of the performance, prices and special offers of the competitors;
* Focusing on addressing emerging issues and critical situations in a fast and successful way.

**May 2013 – October 2013**, Official company representative (Greece)

**Travel**, a major inbound tourist operator on the island of Rhodes

* Planning and conducting of daily information meetings with guests (up to 80 persons);
* Direct sales of the company’s tourism products;
* Steady implementation of the tourism product sales plan in various hotel databases;
* Settlement of complicated disputes and prevention of conflict situations;
* Ongoing communication with the company’s partners.

**August 2012 – January 2013**, Head of the Internet division

## OOO «UkrPromResursy»

* Structuring the work of the division from the ground up: developing short- and long-term plans;
* Drawing up statements of work, verifying the schedule and the quality of the work performed;
* Launching new projects within the division: from the birth of an idea to its implementation in practice.

**March 2011 – April 2012**, Head of a regional political party office

## Name, a political party

* Participation in the registration and organization of the activities of the regional political party office from the ground up;
* Development and implementation of a party brand development strategy for the region;
* Conducting meetings with various segments of the population;
* Conducting political activities and social events in the region under various circumstances;
* Organization of cooperation with advertising agencies, printing houses, public authorities, social and political organizations and opinion leaders;
* Organization of work on fund-raising and structuring the party fund.

**Computer skills:** Proficient PC user.

**Personal profile:** A person who tries to make his immediate environment a little more joyful, creative and kind, seeking to meet these demands himself.