

## Inna Trush

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## English language proficiency C2

I'm goal-oriented, active, persistent; learn, master new things and adapt quickly. Non-stop movement forward, exploring new spheres/horizons are important to me, feeling quite intolerant to standing still. Also obtain a high level of self-management, self-control skills (in stressful situations) and anti-crisis thinking. I always try to successfully perform atypical, non-linear (yet interesting) tasks, to be highly effective at different stages.

## Professional experience:

2024

**Translator and negotiator (the only one in the team; written translation together with interpretation) for a factory in Kirovograd region (work in English language).**

**Resolving the problem of bringing a Chinese citizen to Ukraine for a prolonged period of time** (to install and maintain equipment purchased in China), resolving conflict issues with the equipment manufacturer in China as well as government agencies (in China, Moldova, and Ukraine).

**Resolving a problematic organizational issue with the airline (written and phone communication with offices in China and Australia).**

✓ Conducting negotiations, constant correspondence and communication with the invited specialist, his managers, government agencies as well as the equipment manufacturer in China and its managers.

✓ Effective resolution of the disputes based on mentality differences, inaccurate information from the Chinese side, and the manufacturer's specific attitude to their obligations (attempts to postpone their fulfillment to indefinite period of time for various reasons - war, visas to Ukraine are not issued (as they were trying to convince us), the engineer does not want to travel to a country at war, etc.). Despite all the difficulties, the negotiations were moving forward quite successfully also because of a good understanding of negotiation practice and psychology implemented by me (in addition to English language).

✓ Resolving an organizational problem with the airline (in my absence, one letter in the surname of a Chinese citizen had been put incorrectly in the ticket (by my colleague), and this issue had to be resolved within less than one day before his departure).

✓ Simultaneous solution to other organizational issues that required knowledge of

	<p>English and organizational thinking.</p> <p>✓ Finding and attracting an international lawyer for effective negotiations with the manufacturing plant, (for the team) contract proofreading and translation to Ukrainian along with further work with it, monitoring the lawyer's work, assistance in negotiations with the Chinese side.</p>
2023	<p><b>Translation of a pitch for investors (and its materials) for a Ukrainian startup.</b> A Ukrainian startup was looking for investors in Europe. I assisted its owner with the translation and some preparation for negotiations.</p>
2008-2025	<p><b>Professional English teacher (for adults).</b></p> <p>Topics: <b>business</b> (negotiations, business correspondence, executive processes), <b>successful interviewing, specialized</b> (prepared professional runners for international competitions, politics for political events, negotiations and communication), improving general conversational level as well as confidence level for negotiations/life/travel.</p> <p>Teaching by my author's methodology, being constantly developed for many years through my own teaching experience. Focusing on the conversational part + active vocabulary and grammar extension together with instant implementation of the knowledge acquired into practice.</p>
2014-2024	<p><b>Own school of corporate English.</b></p> <p>My areas of responsibility were: communication with clients, selection of teachers and their work coordination, development of the methodology and standards, teachers training and supervision to achieve maximum level of professionalism in the services we provide. Design of special courses at the request of the client companies.</p>
2007-2008	<p><b>Writing essays</b> for students in Canada and America on various topics: stem cells, aging, demographic processes, etc. Active work with the editor to improve my writing style along with English accuracy.</p>

#### Education:

2006-2012	NTUU "KPI", Interregional medical engineering faculty, specialty of "computer science".
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#### Additional information:

I often read English-speaking writers in the original, currently - C. Doyle, C. Dickens, from the recent read - Sapiens: A Brief History of Humankind by Y.N. Harari.  
Trying to constantly advance my own level of English (work and non-standard tasks help a lot in it).

Know some Turkish and French (at level A2-B1), advancing them smoothly at a comfortable pace.

I am passionate about psychology, self-management, conflict and crisis management (being highly relevant currently).

Driving license - "B" category.